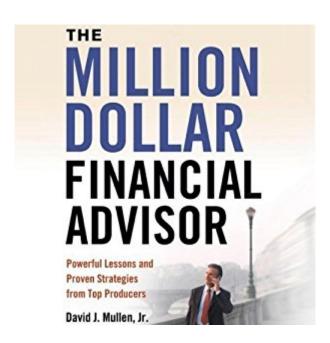
The book was found

The Million-Dollar Financial Advisor: Powerful Lessons And Proven Strategies From Top Producers





Synopsis

The best financial advisors are well equipped to succeed regardless of market conditions. Based on interviews with 15 top advisors, each doing several million dollars worth of business every year, The Million-Dollar Financial Advisor distills their universal success principles into 13 distinct lessons. Each is explained step-by-step for immediate application by veteran and new financial professionals alike. The book also features two complete case studies. First there is the "best of the best" advisor whose incredible success showcases the power of all the book's principles working together in concert. The second is an account of a remarkable and inspiring career turnaround and demonstrates that it's never too late to reinvent oneself. Brimming with practical advice from the author and expert insights from his interview subjects, The Million-Dollar Financial Advisor is a priceless success tool for any and all financial advisors.

Book Information

Audible Audio Edition

Listening Length: 8 hours and 24 minutes

Program Type: Audiobook

Version: Unabridged

Publisher: Audible Studios

Audible.com Release Date: May 2, 2014

Whispersync for Voice: Ready

Language: English

ASIN: B00K34NDF2

Best Sellers Rank: #118 in Books > Audible Audiobooks > Business & Investing > Careers #264 in Books > Audible Audiobooks > Business & Investing > Personal Finance & Investing #864 in Books > Business & Money > Job Hunting & Careers > Guides

Customer Reviews

Quick Review: If you buy only book ever, this is it! Dave is very specific, gives you the verbage that you can make you own, gives multiple stories of people who have built their book themselves and from scratch, and gives you the plan. Did you noticed I said "gives" a few times? I can't emphasize it enough, this book is a gift to those aspire to become big producers but just need the guidanceLong Review:17 months at the firm whose training program is unrivaled on the street and I learned more about the business and how to approach the business by reading 265 pages in this book. I read it once within two days and now I am reading it again. This book truly addresses what few other books

do and that is how to build a financial advisory practice from the ground up for people who don't have extraordinary resources. This book truly addresses what no other book does and that is how to build a financial advisory practice from the ground up for people who don't have extraordinary resources (repeated because I can't be there to stare you in the eye and tell you that you are doing yourself a huge disservice if you do not read this book). One reason this industry chews up and spits out so many aspiring big producing advisors is threefold: 1)People who have made it don't make time to pass on the knowledge, 2)Not all wildly successful advisors are great teachers, 3) Some of them are insecure and are worried you might take business from them. Over the course of my 17 months in the industry I have worked very hard trying to get the pearls of wisdom that are just laid out in this book.P.S. Don't let mediocre advisors in the industry steal you career. They will try to fill you with doubt and make you second guess yourself.

Download to continue reading...

The Million-Dollar Financial Advisor: Powerful Lessons and Proven Strategies from Top Producers The Million Dollar Shot (new cover) (Million Dollar Series) The Million Dollar Goal (Million Dollar Series) Plateau to Pinnacle: 9 Secrets of a Million Dollar Financial Advisor The Essential Advisor: Building Value in the Investor-Advisor Relationship Storyselling for Financial Advisors: How Top Producers Sell Million Dollar Stylist: The Hair Stylist's Roadmap to Financial Freedom, Building the Business of Your Dreams, and Doing What You Love! 85 Million Dollar Tips for Financial Advisors McGraw-Hill Education: Top 50 ACT English, Reading, and Science Skills for a Top Score, Second Edition (Mcgraw-Hill Education Top 50 Skills for a Top Score) McGraw-Hill Education: Top 50 ACT Math Skills for a Top Score, Second Edition (Mcgraw-Hill Education Top 50 Skills for a Top Score) Forex: A Powerful MT4 Trading Robot to Maximize Profits and Minimize Losses (Expert Advisor EA. algorithmic trading, black-box trading, trading system, automated trading) Brokers Who Dominate 8 Traits of Top Producers PASSIVE INCOME: TOP 7 WAYS to MAKE \$500-\$10K a MONTH in 70 DAYS (top passive income ideas, best passive income streams explained, smart income online, proven ways to earn extra income) It's Your Move: My Million Dollar Method for Taking Risks with Confidence and Succeeding at Work and Life Ideaology: The art and science of taking a million dollar idea from your brain to the bank. The Death of Money: How to Survive in Economic Collapse and to Start a New Debt Free Life (dollar collapse, prepping, death of dollar, debt free, how to ... how to make money online, shtf Book 1) Advanced Selling Strategies: The Proven System of Sales Ideas, Methods, and Techniques Used by Top Salespeople Everywhere Invent It, Sell It, Bank It!: Make Your Million-Dollar Idea into a Reality Million-Dollar Throw Stamp Collecting: The Definitive-Everything you ever wanted to know: Do I have a one million dollar stamp in my

collection?

Dmca